



Meet Tom Lawrence. He is an accredited PSIA Nordic ski instructor in addition to an expert in insuring Cross-Country Ski Areas. This unique combination has earned Tom (and The SIG Insurance Agencies) the national endorsement from the Cross-Country Ski Area Association (CCSAA). We insure ski areas across the United States because of our competitive pricing and expertise in insuring what is often your most valuable asset.

## **Testimonials:**

"Tom understands the insurance business, and he understands our business. He appreciates the range of risks we face and helps us make informed decisions on our insurance coverage options. Tom provides outstanding service, and is always there to support us."

--K. & P. Z. Lapland Lake Nordic Vacation Center, Northville, NY

"I find it a pleasure to do business with you and your staff. You always treat me like I'm your best friend, not a customer".

--D. B. Pagosa Nordic, Colorado

"Insurance is a hard question to answer. Any question I have had for you has been promptly replied to. I have been very happy with my interactions with you in the past and see no reason for that to change in the future. Any time we have had an addition to the policy changes were made in a reasonable time. Thanks for your help.

--H. Q. Osceola Tug Hill XC. Camden, NY

Why not give us an opportunity to save some money and give you a second opinion on your coverage?

We have saved clients up to 23%!

## **Call Tom TODAY**

518-383-3361 Ext 215

Email: expert@XCSkiInsurance.com



